



CITY COUNCIL

AGENDA REQUEST

| | | | |
|---|--|---------------------------------|---|
| AGENDA OF: | 02-07-12 | AGENDA REQUEST NO: | III-H |
| INITIATED BY: | HOWARD CHRISTIAN, ASSISTANT UTILITIES DIRECTOR | RESPONSIBLE DEPARTMENT: | UTILITIES |
| PRESENTED BY: | HOWARD CHRISTIAN, ASSISTANT UTILITIES DIRECTOR | DIRECTOR: | SUE ELLEN STAGGS, DIRECTOR OF UTILITIES <i>EMS</i> |
| | | ADDITIONAL DIRECTOR (S): | N/A |
| SUBJECT / PROCEEDING: | CHLORINE AND POLYPHOSPHATE CHEMICAL PURCHASE AUTHORIZE CONTRACT S | | |
| EXHIBITS: | BID TAB CONTRACTS | | |
| CLEARANCES | | APPROVAL | |
| LEGAL: | KYLE THOMAS <i>KGT</i> ASSISTANT CITY ATTORNEY | ASSISTANT CITY MANAGER: | N/A |
| PURCHASING: | TODD REED, CPPB, PURCHASING MANAGER <i>(P)</i> | ASSISTANT CITY MANAGER: | KAREN DALY <i>Kd</i> |
| BUDGET: | JENNIFER BROWN, <i>JB</i> DIRECTOR OF BUDGET & RESEARCH | CITY MANAGER: | ALLEN BOGARD <i>Allen Bogard</i> |
| BUDGET | | | |
| EXPENDITURE REQUIRED: \$ | | 140,050.00 | |
| CURRENT BUDGET: \$ | | 140,050.00 | |
| ADDITIONAL FUNDING: \$ | | N/A | |
| RECOMMENDED ACTION | | | |
| Authorize a contract with DXI Industries, Inc. for chlorine gas in an amount not to exceed \$56,050 and a contract with Napco Chemical Company for \$84,000 to provide polyphosphate water treatment chemicals. | | | |

EXECUTIVE SUMMARY

On January 5, 2012, the City of Sugar Land received six sealed bids for the purchase of chlorine products and polyphosphate used in the water treatment process. The Utilities Department estimates quantities of chlorine and polyphosphate purchased each year as a basis for bid estimates. The bid documents include these estimated quantities to give a weighted average of the overall cost. The bid document specifies that the quantities are estimates only and do not obligate the City to purchase more or less than the actual requirements, subject to available funding.

The two low bidders were DXI Industries Inc. for chlorine products and Napco Chemical Company for polyphosphate. The Utilities Department has worked with these two vendors in the past and has found them to be more than capable of meeting the contract obligations including delivery schedules.

The chlorine is used for disinfection and the polyphosphate is used to sequester iron in the water from the Riverstone water well. The City is currently under construction to rehabilitate the Riverstone water well to reduce the amount of iron that is produced in the water. The polyphosphate bid was solicited in the event that the rehabilitation does not reduce the amount of iron and the addition of polyphosphate is still required. The amount of the contract with Napco Chemical Company represents a worst case scenario cost and will most likely be significantly less depending on the outcome of the rehabilitation

The chlorine and polyphosphate products being provided meet all American Water Works Association, State and City specifications and have an excellent performance record in the water utility industry. Funding is available in the Utility Department Water Production Division.

The Utilities Department recommends the City Council authorize a contract between the City of Sugar Land and DXI Industries, Inc. for \$56,050 and to Napco Chemical Company for \$84,000 to provide water treatment chemicals.

EXHIBITS

City of Sugar Land Bid Opening
ITB 2012-16 Purchase of Chlorine and Polyphosphate
January 5, 2012; 11:00 am

Witnesses

| Name | Agency | Signature |
|-----------------|---------------|--------------------|
| Jason Poscovsky | | City of Sugar Land |
| Todd Reed | | City of Sugar Land |

Bids Received

| Bidding Agency | Date/Time Received | LIQUID CHLORINE | GRANULAR CHLORINE | SODIUM HYPOCHLORITE | POLYPHOSPHATE |
|-----------------------|---------------------------|------------------------|--------------------------|----------------------------|----------------------|
| BRENNTAG | 1/5/2012 @ | NO BID | NO BID | NO BID | \$98,118.40 |
| SOUTHWEST INC | 10:27 a.m. | | | | |
| NAPCO | 1/5/2012 @ | NO BID | NO BID | NO BID | \$84,000.00 |
| CHEMICAL CO | 10:29 a.m. | | | | |
| ALTIVIA | 1/4/2012 @ | NO BID | NO BID | NO BID | NO BID |
| CORPORATION | 10:30 a.m. | | | | |
| DXI INDUSTRIES | 1/5/2012 @ | \$37,800.00 | \$1,800.00 | \$16,450.00 | NO BID |
| | 10:25 a.m. | | | | |
| AOC | 12/22/2011 @ | \$54,000.00 | \$1,400.00 | NO BID | NO BID |
| | 10:40 a.m. | | | | |
| SHANNON | 1/4/2012 @ 1:30 | NO BID | NO BID | NO BID | \$116,760.00 |
| CHEMICAL | p.m. | | | | |

CITY OF SUGAR LAND
STANDARD CONTRACT FOR SUPPLIES
Over \$50K - Form Revised 3/24/10

I. General Information and Terms.

Supplier's Name and Address: Napco Chemical Company
P.O. Box 1239
Spring, TX 77383-1239

Description of Supplies: Water Treatment Chemicals Used in Operations of the City's
Utility System

Maximum Contract Amount: \$84,000

Effective Date: On the latest date of the dates executed by both parties.

Termination Date: (See III C)

Contract Parts: This Contract consists of the following parts:

- I. General Information and Terms
- II. Signatures
- III. Standard Contractual Provisions
- IV. Additional Terms or Conditions
- V. Additional Contract Documents

Renewal. The City reserves the option to extend this contract upon the same terms and conditions, including prices established thereunder, for four additional one-year periods by notifying the bidder in writing of the extension at least 30 days prior to the date the contract would otherwise terminate.

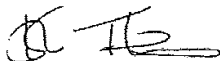
II. Signatures. By signing below, the parties agree to the terms of this Contract:

CITY OF SUGAR LAND

City Manager or Assistant City Manager

Date: _____

Reviewed for Legal Compliance:



SUPPLIER:

By: 

President/Owner

Date: 1-25-2012

CITY OF SUGAR LAND
STANDARD CONTRACT FOR SUPPLIES
Over \$50K - Form Revised 3/24/10

I. General Information and Terms.

Supplier's Name and Address: DXI Industries, Inc.
1919 Jacintopark Blvd.
Houston, TX 77229

Description of Supplies: Water Treatment Chemicals Used in Operations of the City's
Utility System

Maximum Contract Amount: \$56,050

Effective Date: On the latest date of the dates executed by both parties.

Termination Date: (See III C)

Contract Parts: This Contract consists of the following parts:

- I. General Information and Terms
- II. Signatures
- III. Standard Contractual Provisions
- IV. Additional Terms or Conditions
- V. Additional Contract Documents

Renewal. The City reserves the option to extend this contract upon the same terms and conditions, including prices established thereunder, for four additional one-year periods by notifying the bidder in writing of the extension at least 30 days prior to the date the contract would otherwise terminate.

II. Signatures. By signing below, the parties agree to the terms of this Contract:

CITY OF SUGAR LAND

SUPPLIER:

City Manager or Assistant City Manager

By: Jan O'Brien

Date: _____

Date: 1/23/12

Reviewed for Legal Compliance:

Jan M. ...